

Local Market Update – February 2014

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE OF HILTON HEAD ISLAND AND THE HILTON HEAD AREA ASSOCIATION OF REALTORS®



Hilton Head Totals

- 18.6%

Change in
New Listings

- 14.0%

Change in
Closed Sales

- 23.6%

Change in
Median Sales Price

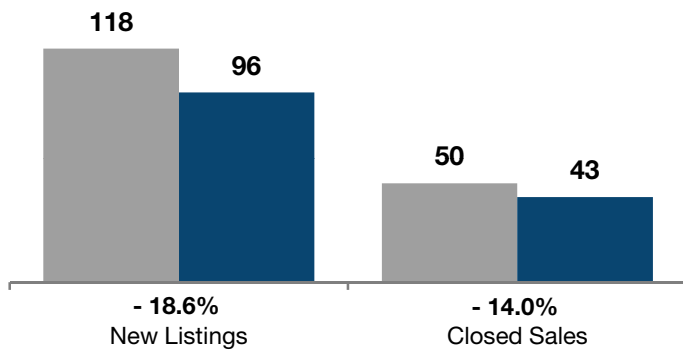
Attached Condominiums Only

	February			Year to Date		
	2013	2014	+ / -	2013	2014	+ / -
New Listings	118	96	- 18.6%	229	228	- 0.4%
Closed Sales	50	43	- 14.0%	87	84	- 3.4%
Median Sales Price*	\$204,875	\$156,500	- 23.6%	\$223,000	\$142,000	- 36.3%
Percent of List Price Received*	92.5%	93.6%	+ 1.2%	92.9%	93.1%	+ 0.2%
Days on Market Until Sale	167	116	- 30.6%	175	104	- 40.1%
Inventory of Homes for Sale	780	721	- 7.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

February

■ 2013 ■ 2014



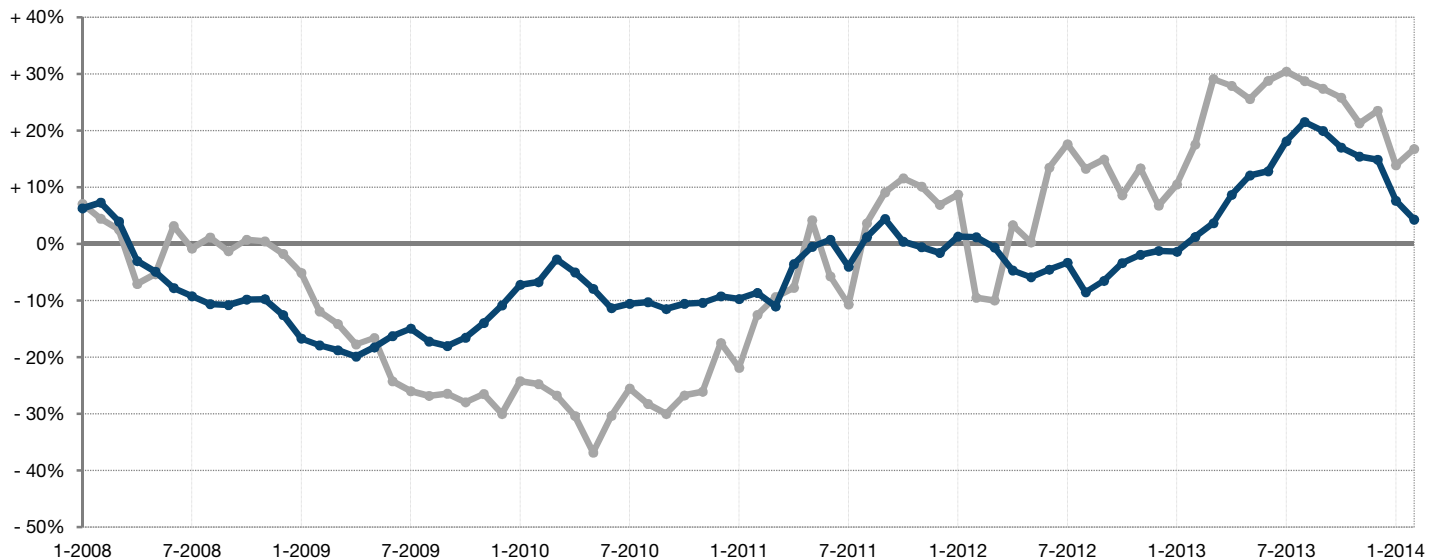
Year to Date

■ 2013 ■ 2014



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Hilton Head Totals – Attached Condominiums Only



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Data is Copyright © 2014 All Rights Reserved. MLS of Hilton Head Island. | Sponsored by South Carolina REALTORS®. | Powered by 10K Research and Marketing.